

SAMORKA

Icelandic Energy
and Utilities

TENDER DOCUMENTS SAMORKA 01/2017

***Q&A REGARDING
TENDER DOCUMENTS***

October 2017

This document contains a summary of various questions regarding Samorka's 01/2017 tender for underground power cables, submitted by interested suppliers. Suppliers will find in this document all received questions regarding the Tender including answers.

(1) Question:

Into the chapter "1.2.2 Requirements Regarding Tenderer's Qualifications" is requested: "A prerequisite for a Tender to be considered is a documented delivery of underground power cables to arctic countries where climate and geological conditions are similar as in Iceland".

Would deliveries of power cables to the following countries be considered as acceptable, fulfilling the requirements as stated above: UK, Norway, Finland, Denmark Sweden, Latvia, Lithuania, Estonia, Canada, Alaska, North USA, Russia, Romania?

Answer:

Regarding the list of countries, we can confirm that at least some of the countries mentioned do fit into our definition (".. arctic countries where climate and geological conditions are similar as in Iceland"). We will review the submitted list of deliveries, which shall include cables that have been ploughed into the ground.

(2) Question:

Into the chapter "1.2.2 Requirements Regarding Tenderer's Qualifications" is requested: "The Tenderer must also provide proof of his capability and minimum three years' experience of delivering orders and providing technical services regarding power cables to power companies from a local warehouse and offices in the "greater Reykjavik area", Iceland."

In this sense, we understand that we should proof our capability and minimum three years' experience of delivering orders and providing technical services regarding power cables to power companies from a local warehouse - as general reference, but if awarded to us then a local warehouse and office is required.

- Please confirm if acceptable as per our interpretation
- Or a should be considered as limitation on tendering phase the obligation of having already a local office and warehouse.
- If the first case is acceptable and no limitation during the tendering phase, please confirm:
- if outsourced logistic company is considered as warehouse facility
- if office means company branch or just correspondence office/representative office.

Answer:

Regarding the request for warehouse facilities, we confirm your first interpretation. Regarding the following question, we inform that we are not willing to issue a general statement. The reason is that it depends on the quality of offered services if an outsourced warehouse company and/or correspondence office/representative office will be accepted. If the facilities, response time, service staff etc. as described in the offer are deemed as of high quality, this might be accepted. Respectively, services and facilities that are deemed as of poor quality will be rejected.

(3) Question:

It says in clause: 1.1.1.3 Terms of delivery: DAP in the „greater Reykjavík area „in Iceland. Since some of the purchasers are not stationed in the greater Reykjavík area we ask for clarity on the delivery, will the orders be packed, marked and shipped to customers in Ísafjörður, Akureyri and Reykjanesbær at the expense of the agent/seller, or will the mentioned purchasers have orders shipped to a specified location in the greater Reykjavík area?

if so what is the location within the greater Reykjavik area?

Answer:

All deliveries shall take place from the Supplier's warehouse, located in the "greater Reykjavik area". This warehouse shall be considered as "place" with respect to the terms of DAP delivery. The respective purchaser will cover all transport costs after delivery at "place".

(4) Question:

Regarding clause 1.2.12 Penalties, we ask if „force majeure “clause can be added in order to prevent penalties risen by circumstances that are out of our scope of control like strikes, weather, seismic activity etc.

Answer:

Samorka does not intend to add a definition of "force majeure" circumstances.

(5) Question:

- a) Please confirm that soft annealed aluminum conductors according to IEC 60228 are acceptable?

Answer:

Soft annealed aluminum conductors according to IEC 60228 will not be accepted. As specified, the conductor shall be "Hard drawn Al, acc. to EN 60228:2005 class II".

- b) Please clarify the required calculation method for the thickness of cable outer sheaths. In our understanding, the following options are available:
- i) the LLDPE part of the outer sheath will have thickness according to specifications and the HDPE part a non-specified thickness as per manufacturer practice?

- ii) The total thickness of the outer sheath (sum of both layers) will be according to specifications, but up to the manufacturer to determine the thickness of each part. Please confirm which calculation method for the thickness of the outer sheaths is required?

Answer:

Option marked ii applies, i.e. the specified thickness refers to the total thickness of the outer sheath (sum of both layers).

- c) There is no mention in the tender's technical specification for any means of protection of cable drums. Are full protective wooden battens around the provided drums required?

Answer:

A full protection of the cable with wooden battens around the drums is not required.

- d) In the tender's technical specification an approximate value of 2.4m is mentioned for the drum diameter. Would a maximum external drum diameter of 2.5m (in the case of drums without protective wooden battens) or 2.55m (in the case of drums with protective wooden battens) be acceptable?

Answer:

As the specified dimension of 2.4 m is determined to fit to dimensions of transport vehicles applied by the purchasers, an external drum diameter of 2.5 m is not acceptable.

(6) Question:

From the Samorka webpage (<http://www.samorka.is/utgafa-og-midlun/utbod/>), I found out that the deadline for opening the tenders is postponed until 7 November 2017, 14.00 o'clock.

- (a) Could you please confirm that also the deadline for tender submission is postponed until the 7 November 2017?

Answer:

The Tender submission deadline is on the 7th of November at 14:00 local time (GMT). The opening of Tenders is directly after the submission deadline expires.

- (b) In addition to that, please inform us who's going to pay for the transportation costs from our warehouse in the Greater Reykjavik area?

Answer:

This item has already been covered in the answer to question (3) above.

According to the tender book, the required term of delivery will be "DAP in the greater Reykjavik area, Iceland". Under Incoterms 2010, this means that each owner will pick-up the cable they need for each order? OR we would deliver them each order under additional shipping costs from our warehouse (in the greater Reykjavik area) to Orkubu Vestfjarda ohf (in Isafjordur) - for example.

Answer:

This item has already been covered in the answer to question (3) above.

(c) In the end, could you please tell me when will the updated tender book be published in TED platform? How about all other questions and answers? Where can we find them?

Answer:

No updated tender book will be published. All the questions received from potential suppliers regarding the Tender can be found in this document including answers.

(7) **Question:**

Will there be given any extensions to the deadline?

Answer:

No extension (Later submission of Tender) will be given to the deadline.